



AMCP NEWS AND VIEWS

JUNE 2018

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IN THIS ISSUE

[Educational Affairs Committee Discusses Nexus 2018 Sessions](#)
[Cynthia Reilly Joins AMCP as Senior Vice President](#)
[Biosimilars Will Foster Competition and Lower Costs](#)
[Thank You to Volunteers Who Helped Make Annual Meeting a Success](#)
[AMCP Foundation Collects Socks for Families in Boston Area](#)
[2018 Summer Interns with Pfizer, Allergan, Genentech](#)
[White House Blueprint to Lower Drug Prices and Out-of-Pocket Spending](#)
[AMCP-Supported Opioid Management Bills Proceed in House](#)
[AMCP Launches APPE Rotation in Association & Leadership Management](#)
[Student Pharmacist Chapters Are Busy With Enrichment Activities](#)
[Diplomats Bring Real-World Perspectives Into the Classroom](#)
[Members in Action](#)
[Goings-on at AMCP Headquarters](#)
[Winners of the AMCP Foundation's 5K for the Future!](#)
[Outcomes-Based Contracting – Views from AMCP eDossier System Payers](#)
[IMPORTANT: Log-in Password Changes Needed](#)

LOOKING AHEAD

Clinical and Economic Considerations for a MAT Option

Thursday, June 7, 2pm EDT/AMCP Members and Non-Members - Free

Demystifying Drivers of Asthma: New Evidence on Mechanisms, Comorbidities, and Novel Therapies

Tuesday, June 12, 2pm EDT/AMCP Members and Non-Members - Free

Managing Care in the Wave of Precision Medicine - Proceedings from the AMCP Partnership Forum

Wednesday, June 20, 2pm EDT/AMCP Members - Free, Non-Members - \$69

Joining Forces to Put Rheumatoid Arthritis into Remission

Thursday, June 21, 2pm EDT/AMCP Members and Non-Members - Free

Managed Care Considerations for Advances in Anticoagulation Reversal Therapy

Tuesday, June 26, 2pm EDT/AMCP Members and Non-Members - Free

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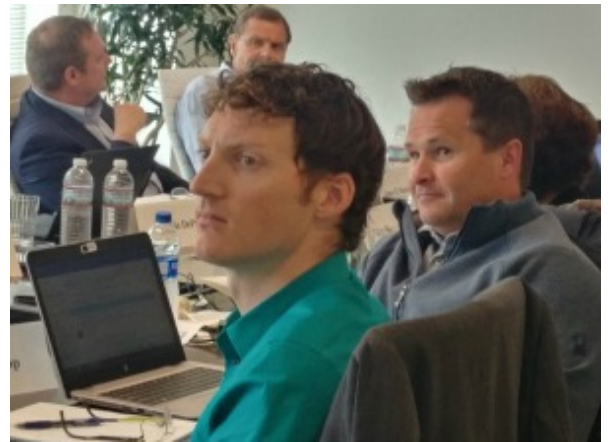
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AMCP Educational Affairs Committee Gathers in Alexandria to Discuss Nexus 2018 Sessions

Members of the Educational Affairs Committee and AMCP staff spent two days last month reviewing 50 proposals for educational sessions at AMCP Nexus 2018 in Orlando, Florida. The theme of the October 22-25 conference is “preparing for the next generation of care.” The Committee ultimately identified 31 distinct sessions that align with Nexus’s main theme and four additional educational tracks (click link below).

“The committee’s goal is to create a solid educational framework for Nexus,” said Curtis M. Wander, BCPS, PharmD, Chair of the Educational Affairs Committee. “We evaluate each proposal to ensure it meets the needs of AMCP’s diverse membership.”



Curtis Wander, foreground

Reflecting this membership, the Educational Affairs Committee is comprised of individuals representing a wide range of stakeholders, including health plans, PBMs, the pharmaceutical industry, consulting organizations, and other sectors relevant to managed care pharmacy. When evaluating session proposals, the committee members ask themselves how the lessons might be used back at their own organizations, Wander explains. “We want these sessions to be practical and useful for all of our members.” [Read more.](#)



Cynthia Reilly Joins AMCP as Senior Vice President

The Academy of Managed Care Pharmacy (AMCP) is delighted to announce the appointment of Cynthia Reilly, MS, BS Pharm, as Senior Vice President. Ms. Reilly will work closely with the executive leadership team to implement AMCP’s new strategic plan, bringing more than 20 years of nonprofit and pharmacy leadership experience to the organization.

“AMCP is fortunate to have someone of Cynthia’s expertise and experience onboard,” said AMCP CEO Susan A. Cantrell, RPh, CAE. “She has distinguished herself as a leader on many health care issues that are front and center to the interests

of AMCP and its members. Cynthia also brings with her a wealth of executive leadership experience that will support AMCP as the organization undergoes significant growth and fulfills an ambitious new strategic plan."

Ms. Reilly's responsibilities include overseeing AMCP's communications, marketing, membership, meetings, human resources, and education divisions. [Read more.](#)



Biosimilars Will Foster Competition and Lower Costs

The White House made news last month with its blueprint to lower drug prices. But it's also important to note that biosimilars will play a crucial role in fostering competition and lowering costs. Biosimilars are the topic of my latest op-ed, "[How to Foster Competition While Cutting Drug Costs,](#)" published last month in Morning Consult.



Thank You to the Volunteers Who Helped Make Annual Meeting a Success

The Academy and AMCP Foundation extend an enormous *THANK YOU* to the more than 335 member volunteers who helped make the AMCP Annual Meeting in Boston a resounding success. The team included volunteers who staffed the concierge booth, served as conference buddy mentees and mentors, session moderators, poster judges and mentors and award committee members. In addition to helping fulfill crucial functions at the Meeting, the volunteers themselves get a great deal of satisfaction from giving back to AMCP. You can see the full list of Annual Meeting [volunteers here.](#) (photo right: Mentor Anh Singhania (l) meets with mentee Teddy Dunning; above: members gather at AMCP concierge booth)



To Build Your Expertise,
START WITH THE BASICS

FUNDAMENTALS
of Managed Care Pharmacy

CERTIFICATE PROGRAM



AMCP Foundation Collects Record Number of Socks for Families in Boston Area



The AMCP Foundation collected 1,118 pairs of brand-new socks last month for individuals in need throughout the Boston area. In its fourth iteration, the sock drive was more successful than ever, doubling the number of pairs received at prior AMCP conferences. The AMCP Foundation's ["Knock Your Socks Off"](#) drive took place April 23-26 during the 2018 AMCP Managed Care & Specialty Pharmacy Annual Meeting in Boston. The effort was mutually conducted with funding partner PharmMerit International, a leading health economics and outcomes research firm, and community partner Boston Cares, a regional volunteer action group. "Our sock drive was particularly transformative this spring, thanks to the commitment of our partners and the momentum generated by our friends in the #PinkSocks tribe," said Paula J. Eichenbrenner, MBA, CAE, Executive Director, AMCP Foundation. "We're proud that the AMCP Foundation is the home for philanthropy within AMCP, because this professional association is a force for good." [Read more.](#) *(photo: Boston Cares Program Manager Simon Pringle-Wallace (center, blue shirt) picks up donated socks after Annual Meeting)*



AMCP Foundation Welcomes 2018 Summer Interns with Pfizer, Allergan and Genentech



The AMCP Foundation has organized another summer of immersive education programs, supported by three partnering companies: Allergan Plc, Genentech, Inc., and Pfizer, Inc. Ten student pharmacists are working across the country in four highly competitive internships, embedding future leaders within managed care organizations, industry companies and non-profits. "As AMCP's philanthropic arm, one of the Foundation's highest priorities is supporting the next generation of health care decision makers," says Paula J. Eichenbrenner, MBA, CAE, Executive Director of the AMCP Foundation. "Our summer internship offering is one of the most visible and successful ways we create awareness of career paths in managed care pharmacy." (Photo: 2017 Foundation/Pfizer Interns with Linh Terriet of Pfizer [center], Susan Cantrell [center left] and Paula J. Eichenbrenner [center right]) [Read more.](#)



AMCP Responds to White House Blueprint to Lower Drug Prices and Out-of-Pocket Spending

President Trump last month released a [request for information](#) on ways to lower prescription drug costs. The request, which is part of The White House's overall [Blueprint to Lower Drug Prices and Out-of-Pocket Spending Costs](#), includes dozens of suggestions and policy proposals on how stakeholders throughout the health care system can reduce medication costs. Following President Trump's May 11 speech launching the initiative, AMCP CEO Susan A. Cantrell, RPh, CAE issued a [statement](#): "AMCP applauds the Administration for addressing the rising cost of pharmaceuticals. This is an area in which AMCP has been proactively developing solutions to ensure patient access to affordable medications. We are pleased to see momentum building to address these challenges for the 300 million Americans with a prescription benefit that our members represent. AMCP has long supported several of the recommendations contained in the President's blueprint, including the need to foster a competitive generic and biosimilars marketplace, and greater flexibility in benefit design for the Medicare program. However, AMCP also believes some of the elements outlined in the President's blueprint require further consideration and broad stakeholder input to ensure that they are sustainable solutions to decreasing medication costs without resulting in unintended consequences that may disrupt patient care." [Read more.](#)



AMCP-Supported Opioid Management Bills Proceed in House

Several AMCP-supported bills to combat the opioid crisis are scheduled for a full vote by the House of Representatives during the week of June 18. The expected votes come after the House Energy and Commerce Committee last month passed 57 opioid-related bills, including 53 bills approved by bipartisan voice votes and four by roll call votes. AMCP has actively endorsed several of these bills, including through Capitol Hill office visits, letters to Representatives and member engagement via AMCP Action Alerts. The bills are:

- [H.R. 3528 – Every Prescription Conveyed Securely Act](#)
- [H.R. 4275 – Empowering Pharmacists in the Fight Against Opioid Abuse Act](#)
- [H.R. 4841 – Standardizing Electronic Prior Authorization for Safe Prescribing Act of 2018](#)
- [H.R. 5795 \(formerly H.R. 3545\) – the Overdose Prevention and Patient Safety Act](#)

AMCP will continue to advocate for passage of these bills. The AMCP Board of Directors earlier this year designated Opioid Management as one of three policy and advocacy focus areas for the Academy in 2018. AMCP is pleased to see opioid legislation supported by AMCP moving through the House. #opioidcrisis #opioids



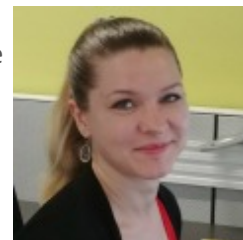
AMCP Launches APPE Rotation in Association & Leadership Management

The Academy is delighted to welcome the first two student pharmacists in AMCP's new Advanced Pharmacy Practice Experience (APPE) in Association & Leadership Management. The five-week APPE rotation, located at AMCP headquarters in Alexandria, Va., focuses on developing skills such as effective communication, education and advocacy. Below are initial thoughts of the APPE student pharmacists in the inaugural block, both of whom started in May.

Venise Rita De Etoulem, Texas Southern University, Class of 2019: Having started my APPE rotation with AMCP comes as a blessing in disguise. While being different from what I have done so far in my academic career, it forces me to get outside my comfort zone, which allows me to grow every passing day. I have the opportunity to learn about policies and regulations, as well as how they are implemented. What I enjoy the most about this rotation is the fact that every day is different from the previous one: I can work on a project that will help the team in achieving a goal one day and take part in a discussion about the opioid crisis on Capitol Hill on the next one. But the most fantastic part is the feeling of belonging to a team, everyone is welcoming and willing to help in any way; may it be in understanding a specific managed care policy or giving advice about life and professional career. This rotation not only allows me to accrue my knowledge-base but also permits me to develop my leadership skills. Going on forward, I now have a broader view of how I can contribute to society as a pharmacist and I am looking to apply what I have gathered here in my next rotations.



Yana Vorontsova, Nova Southeastern University College of Pharmacy, Fort Lauderdale Campus, Class of 2019: The AMCP rotation in Association and Leadership Management has provided unique and exceptional learning opportunities. From a meeting in a Senator's office on Capitol Hill to discuss the Pharmaceutical Information Exchange Act to a meeting of the Joint Commission of Pharmacy Practitioners on value-based contracting, there has never been a dull moment at this rotation. In just the first two weeks I have gained a deeper understanding of the topics and issues affecting legislative affairs, quality measures, and value assessment frameworks, among many others. I also have attended many internal and external stakeholder meetings with key thought leaders, trying to determine the best avenue in managing health care cost. AMCP preceptors and staff have been very welcoming and supportive throughout this experience.



AMCP's 2018-2019 rotation schedule features seven blocks that run through March 2019. For more information, visit <http://amcp.org/amcpappe/>.



AMCP Student Pharmacist Chapters Are Busy With Enrichment Activities

AMCP Student Pharmacist Chapters host many events throughout the year that introduce student pharmacists to managed care pharmacy concepts and careers. Below are summaries of two recent chapter events. Read more spotlights at www.amcp.org/chapterspotlight/.



Student Pharmacist Chapter: Rutgers University: Rutgers University hosted their annual AMCP and AZO Speed Networking event recently. The event hosted over 150 students and 100 pharmacists. The pharmacists were from industry, hospital community, and managed care. Some examples were a military pharmacist, a trial lawyer pharmacist and a pharmacist working for ICER. The purpose of the event was to show students the diverse set of opportunities that are available to pharmacists today. There were 6 rounds of

10 minutes. The students could share their career goals, get advice on how to accomplish their career goals and see the variety of occupations. After the formal rounds, there was an open networking session where students could go talk with any of the invited professionals. Additionally, Rutgers developed a list of professionals whose companies were offering internships. This allowed for students to seek out their own career opportunities to start building their own professional experiences. The event was a great success! Next year the chapter hopes to involve an even more diverse set of professionals and hope to advertise more internships to the younger students in attendance.

Student Chapter: The University of

Minnesota: The University of Minnesota AMCP Student Chapter organized a group trip to visit Eli Lilly in Indianapolis over spring break, in collaboration with our

school's Industry Pharmacists Organization (IPhO). The main goal of this trip is to provide students exposure to the industry and enhance interest in the non-traditional pharmacy areas. During the 4-hour site visit, students were able to tour Eli Lilly's global headquarter, as well as listen to two panels composed of new pharmacist practitioners in Eli Lilly, in which professionals shared different career paths that lead them into industry. The event was a success! Students from the U of MN were able to learn more about how pharmacists can play very different roles in various industry areas. As professionals that have only started in industry for a few years, the panelists were able to provide perspectives and advices that is especially applicable to students. For our group, this trip is a unique opportunity as few big pharmaceuticals companies are headquartered in Minnesota. Throughout the trip and long drives, students from both organizations were able to bond as a group. Some of the attending students even continued the journey and went on to Nashville to attend the APhA Annual Meeting!



Academy of
Managed Care
Pharmacy®

AMCP Diplomats Bring Real-World Perspectives Into the Classroom

DIPLOMAT



Linda Postle, PharmD, MBA, RPh
University of St. Joseph



Daniel Shan, PharmD
University of St. Joseph



Ann Dotson, BS Pharm, RPh
University of Arizona



Ryan Stedman, PharmD, MBA
University of Cincinnati



Debbie Meyer, BS Pharm
Purdue University
Sullivan College of Pharmacy



Sheila Stadler, PharmD, BCPS-AQ
Cardiology, CLS
Regis University



David Singer, PharmD
University of North Carolina- Chapel Hill



Michael Tocco, MBA, RPh, M.Ed
Massachusetts College of Pharmacy



Stephanie Ross, PharmD
Albany College of Pharmacy



Anna Purdum, MS, PharmD
Drake University



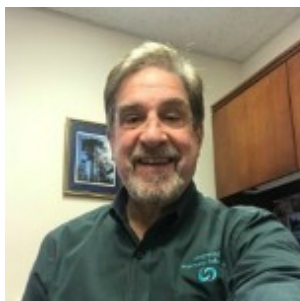
Justin Weiss, PharmD, MBA
South Dakota University



Jeanne Polltowicz, PharmD
Ohio Northern University

Thank You!

AMCP Diplomats serve as a resource for managed care pharmacy information and opportunities at schools and colleges of pharmacy across the country. Diplomats often assist Student Chapters on projects and meetings. To learn more, visit the Diplomat Center at www.amcp.org/diplomat. Below are spotlights on two Diplomats. More spotlight features are available at www.amcp.org/diplomat_spotlight/.



AMCP Diplomat Spotlight: Michael Tocco, MBA, RPh, M.Ed, Massachusetts College of Pharmacy

What interested you the most about managed care and ultimately led you to pursue a career in managed care pharmacy? I was more interested in helping others to operate their business in such a way they would improve the value of pharmacy in healthcare. I felt many of the pharmacists that were creating good quality care were held back by poor business management skills. [Read more.](#)



AMCP Diplomat Spotlight: Stephanie Ross, PharmD, Albany College of Pharmacy

What interested you the most about managed care and ultimately led you to pursue a career in managed care pharmacy? My initial training was focused on balancing managed care principles with direct patient care. The intersection of disease management and population health fits directly into the strategy of managed care and was of high interest to me. In addition to being able to make the clinical connections within managed care, the business aspects of health care management has always been extremely intriguing to me. The ability to integrate my clinical background into the development of benefit designs and disease management is what led me into a career in managed care. Managed care also allows pharmacists to highlight their ability to be part of multidisciplinary care teams to maximize the benefit and outcomes for its members. [Read more.](#)



Members in Action: LRAC Member Terry Cothran is Panelist in Alliance for Health Policy Event

AMCP member **Terry Cothran**, RPh, Director of Pharmacy Management Consultants, University of Oklahoma College of Pharmacy, served as a panelist at a briefing on [State Opportunities to Address Prescription Drug Costs in Medicaid](#). The event held last month by the Alliance for Health Policy was designed to inform federal policymakers and stakeholders about the legislative and regulatory actions that state officials are perusing to address rising costs of prescription drugs in Medicaid. Panelists outlined the rationale for state legislative and regulatory actions to address the rising cost of prescription drugs in Medicaid, and detailed the mechanisms of state policies, as well as opportunities to leverage flexibility within federal parameters. Cothran serves on the AMCP Legislative and Regulatory Action Committee (LRAC) as well as the State Advocacy Coordinator for Oklahoma. His presentation is [available here](#).



(We love to highlight our members: Email nlearner@amcp.org if you or a member you know has done something of note to further the field of managed care pharmacy, or has received a professional award or recognition.)

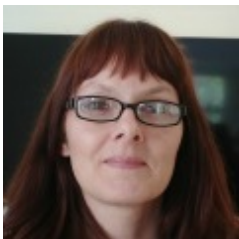


Goings-on at AMCP Headquarters

AMCP headquarters in Alexandria, Va., is a busy place. Below are some developments and accomplishments of our dedicated staff:



Elisabeth Brisley to Be Inducted in Honorary Society in Public Health: Elisabeth Brisley, AMCP State Legislative Analyst, was recently selected for induction into the University at Buffalo Gamma Lambda Chapter of Delta Omega Honorary Society in Public Health. The Delta Omega Honorary Society in Public Health was founded in 1924 at Johns Hopkins University within the School of Hygiene and Public Health, now known as the Bloomberg School of Public Health. Individuals are nominated for induction by faculty from the University at Buffalo School of Public Health and Health Professions. They are then assessed on academic performance and dedication to the field of Public Health. Membership also reflects dedication to the protection and advancement of the health of all people. Currently, Delta Omega has expanded to more than 100 chapters at CEPH-accredited schools and programs and has more than 20,000 members.



Julian Greer Joins AMCP as Senior Manager of Meetings & Forums: Julian Greer joined AMCP last month as Senior Manager of Meetings & Forums. Previously, she served as Manager of Meetings & Conferences at Idealliance in Alexandria. Greer is a certified meeting professional and served a long tenure at The Society for Human Resources Management (SHRM), where she worked with Beth O'Brien, AMCP Director of Meetings & Conventions, to plan conferences for more than 15,000 attendees. Prior to joining SHRM, Greer fulfilled meeting planning responsibilities at the American Society of Consultant Pharmacists.



Lida Khodabakhshi Promoted to AMCP Controller: Lida Khodabakhshi been promoted to the position of AMCP Controller. She had served as Accounting Manager. Before coming to AMCP, she was a Senior Accountant at consulting firm BDO USA. She also served as an Accounting Manager at the Society for Technical Communication. Khodabakhshi was the Academy's lead account manager during the recent audit of AMCP. Her experience and expertise led to a successful conclusion for the organization.



Lauren Lyles is Selected for German Chancellor Fellowship: Lauren Lyles, PharmD, AMCP Manager of Pharmacy Affairs, is one of 50 young professionals from around the world to be selected for the prestigious 2018-2019 [German Chancellor Fellowship](#), which identifies rising leaders from various professions. Lyles is the first pharmacist ever chosen for the program. Beginning next month, she will spend more than a year in Germany, with the first 3 months learning German in Bonn and the rest of her time at Siemens' headquarters in Berlin. Her proposal for the fellowship was titled, "Toward Sustainable Healthcare: Evaluation of U.S. and Germany's Population Health Management Experiences for Pragmatic Use in the U.S. and Emerging Markets." Lyles says that growing up in Mississippi she observed populations with significant disease burdens, generational poverty and educational gaps. "Growing up in a state with so many challenges that continue to persist — despite great efforts that have spanned generations — motivated me to strengthen and enhance my ability to find solutions for my state as well as for across the globe." Lyles also is guided by the Pharmacist Oath, which she says, "encourages us to embrace and advocate change in the pharmacy profession to improve patient care, as well as consider the welfare of humanity as a primary concern."



Matthew Mitchell Earns Gold Standard SHRM Certification: Matthew Mitchell, SPHR, SHRM-CP, AMCP Human Resource Manager, has earned the highest level certification in the human resources profession, the Senior Professional in Human Resources Management (SPHR) certificate. The distinction, which requires a difficult examination that has a less than 50 percent pass rate, is considered the gold standard in the field. Mitchell's new certification covers a broad body of knowledge, including leadership, talent planning and acquisition and learning and development with an emphasis on HR strategy.



Congratulations to the Winners of the AMCP Foundation's 5K for the Future!

On a cool and rainy morning on Boston's Castle Island, 70 competitors laced up their athletic shoes and took part in the AMCP Foundation's [5th Annual 5K for the Future](#). Congratulations go out to:

- First Place Man: Nihal Narsipur
- First Place Woman: Rochelle Yang
- First Place Team: Team Alkermes
- Team With the Most Team Spirit (tie): Centene Roadrunners and Team Impax
- Team with the Most Participants: Team 675

For complete race results, [click here](#). The AMCP Foundation would also like to acknowledge all the AMCP Annual Meeting attendees who joined us for Sunrise Yoga, Slept In for the Future, and [donated more than a thousand pairs of socks](#) to Boston Cares in our [Knock Your Socks Off](#) drive. You all are making a difference and we thank you!



Outcomes-Based Contracting – Views from AMCP eDossier System Payers

Outcomes-based contracting (OBC) involves payers sharing risk with pharmaceutical manufacturers using value-, instead of volume-based payments. Examples of key challenges identified in OBC agreements are establishing a clear framework for these agreements, identifying and applying appropriate research methods, and involving all relevant parties. OBC should be considered when there is uncertainty in clinical or economic outcomes. According to a 2018 survey of US payers registered on the AMCP eDossier System [@FormularyDecisions.com](#)[®], with 128 respondents, 68% of payers indicated their organization would consider entering into OBC with a manufacturer, yet only a third of respondents have direct experience with OBC. While payers feel that these contracts can be attractive (such as paying for value), they also express concerns (such as data monitoring and reporting). For more information, please view the following AMCP May 2 webinar: [Devising Outcomes-Based Contracts. Is the Devil in the Detail?](#) If you are a payer or health care decision maker and interested in participating in and receiving remuneration for current topics, product specific or formulary

decision surveys, please login @ <https://amcp.edossiers.com>. Or contact us at information@amcp.edossiers.com. Haven't registered yet? Free for all health care decision makers and payers @ <https://amcp.edossiers.com>.



IMPORTANT: Log-in Password Changes Needed

Please note that starting June 19th your password must now contain at least seven (7) characters, including at least one letter and one number. To update your password, log in with your current credentials and select "Renew/Update Profile" under Quick Links. Click "Next" at the bottom until you get to the "Account Settings" tab. Please take the time now to update your password.

Academy of Managed Care Pharmacy

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